CAMBRIDGE™ WILKINSON

CAPITALIZE ON OUR CONNECTIONS.

# Cambridge Wilkinson is a leading global investment bank with a focus on middle market companies.

**SPEED** – When you need additional capital, or an M&A opportunity arises, every day counts. An optimized capital structure can help reduce risk and create significant value. Otherwise opportunities could pass you by, your cost of capital may not be competitive, or you may lack sufficient liquidity to weather periods of volatility. You need our nimble approach and speed to market to complete an acquisition, refinance, expand your product line, or capitalize for growth.

**CONNECTIONS** – Completing transactions quickly requires a highly targeted approach, knowing who to go to, and who is the best fit. We have a network build over decades of successful transactions which includes bank and alternative lenders, credit funds, large family offices, institutional investors, private equity, offshore relationships, and strategic and financial buyers and sellers. With deep transaction experience and deep sector expertise, we have established relationships throughout many industries.

**CONFIDENCE** – You get senior-level attention and the confidence that comes from a proven track record of optimizing transactions and capital structures, delivering on promises and looking out for our clients' best interests. Our leadership team brings diverse perspectives gained from a wide range of experience in investment banking, corporate finance, and family office as well as building and owning specialty finance companies.

Drawing from decades of relentless pursuit of total client satisfaction, we provide an unwavering commitment to our clients, assuring them they have the highest level of attention, focus and expert services available. We bring experience from a broad array of industries, including healthcare, specialty finance, consumer finance, real estate, sports & entertainment, infrastructure, technology and transportation businesses.

## Capital Raises

Our team of senior investment bankers provides comprehensive transaction management every step of the way. It starts with identifying the appropriate capital structure and capital sources to introducing strategic partnership relationships, and continues through to the close of the transaction. From business lines of credit funded by banks to unitranche facilities, receivables financing facilities, ABL, cash flow loans originated by non-bank capital providers as well as equity investors from minority to control to full buyout, we have the expertise to structure the right financing and /or capital for each situation.

- Debt and equity capital raises from $25 million to $5 billion.
- Raising minority equity, control equity and equity growth capital.
- Raising debt from senior secured to unsecured facilities.

## M&A Advisory

Our talented team of professionals offers unparalleled financial advisory and M&A expertise with the sophistication you would expect from bulge bracket firms while maintaining the personal touch of a boutique investment bank. Hundreds of business owners, investors and management teams rely on us for execution on their buy-side and sell-side M&A objectives. We support clients throughout the transaction process from evaluating and recommending financial and strategic alternatives to identifying the right partner, through negotiating the final terms of the deal.

DEBT
EQUITY
M&A

cambridgewilkinson.com
1-646-582-9423

*All securities assignments are completed through Avalon Securities, Ltd. a FINRA and SEC registered broker-dealer.*

# REPRESENTATIVE TRANSACTIONS

### REAL ESTATE LENDING PLATFORM
**$100 Million**
Debt Facility

### GLOBAL MATTRESS BRAND
**$390 Million**
Advisor to Seller

### MULTI-LINE FASHION AND ACCESSORY FIRM
**$175 Million**
Revenue Advisor to Seller

### TELECOM
**$150 Million**
Factoring & Purchase Order Funding

### GLOBAL CONSTRUCTION COMPANY
**$100 Million**
Factoring & PO Finance Facility

### DISTRESSED RETAIL STORE
**$61 Million**
Advisor to Buyer

### FILM & ENTERTAINMENT
**$50 Million**
Senior Secured Debt Facility

### SPECIALTY CONSUMER CREDIT CARD ISSUER
**$35 Million**
Senior Secured Debt Facility

### SPORTS & ENTERTAINMENT
**$40 Million**
Senior Debt & Equity

### PHARMACEUTICAL COMPANY
**$20 Million**
Initial Public Offering

### RETAIL APPAREL CHAIN
**$34 Million**
Advisor to Acquirer

### MARITIME SHIPPING COMPANY
**$10 Million**
Factoring Facility

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